

AutoVent LLC

AutoVent LLC started as an idea from a dairy producer with a computer software writing hobby who found his skills were in demand from other farms. Kevin Hoover developed automated ventilation control devices simply to save electricity at his family's dairy. Now they will be on display at World Dairy Expo in the Arena Building at booth AR 466.

What does your company specialize in?

HOOVER: Ventilation controllers for dairy farms, including motor controls for curtain sidewalls and fans.

What type of dairy producer does your product/service benefit the most?

HOOVER: We have a full range of products for most dairymen to choose from low-end to high-end controls.

How will your product/service make a dairy more profitable and/or more efficient?

HOOVER: They will make a dairy more efficient by reducing manual labor required to control curtains and fans. The controller automatically turns fans off when it is windy or the temperature drops. Cows can be more comfortable because a controller also takes into account humidity, high temperatures and wind chill.

What is the latest product/service you've released?

HOOVER: The Fan Commander. This unit controls three circulating fans based on wind speed and temperature. By using the fans less, it will help save electricity and increase life of the equipment.

What brought about its creation?

HOOVER: I'm a partner on my family's farm and enjoy writing computer software. We were looking for ways to save electricity on the farm and created

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Kevin Hoover, Company Owner
www.autoventllc.com

the VentGenie. Other farmers liked how it worked so we formed a company.

When was the company started?

HOOVER: 2008

Where is the company's headquarters?

HOOVER: Pennsylvania

Why the name?

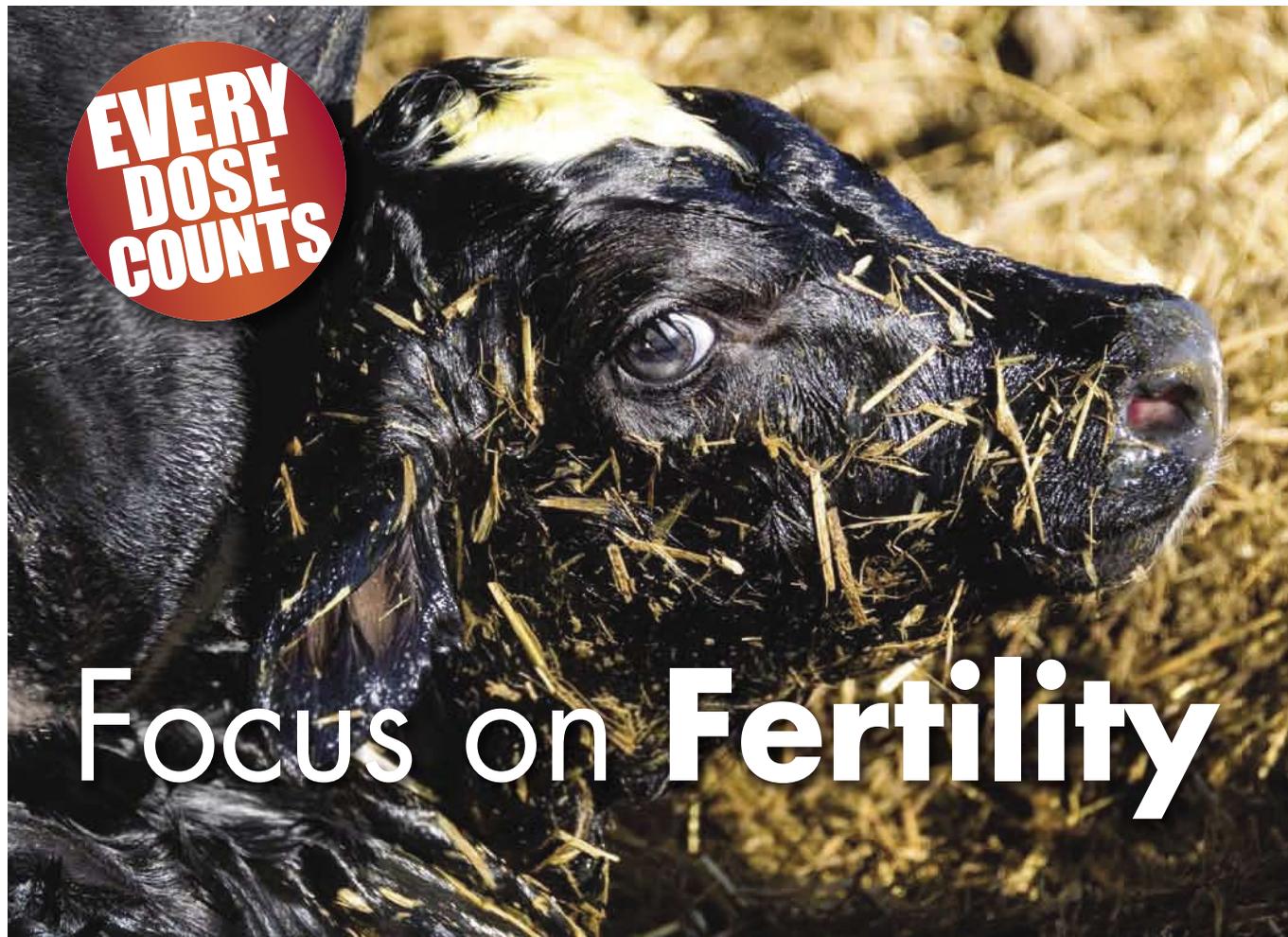
HOOVER: It's a shorter abbreviation for automated ventilation.

What region of the U.S. do you serve?

HOOVER: We're currently in Pennsylvania and New York and looking into other areas of the country.

Why are you most looking forward to World Dairy Expo?

HOOVER: To meet producers, show them our product and get feedback. **PD**



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	Conventional		Repromix™	
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All Services	32.6	31.0	37.3	34.5
1st Service	33.9	33.3	39.7	38.3
2nd Service	34.6	33.0	39.7	39.1
3rd Service	34.0	31.2	41.2	38.8
4th Service	27.4	24.7	30.8	24.8

*Based on 3500 observations from four large commercial dairies, 2009.

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