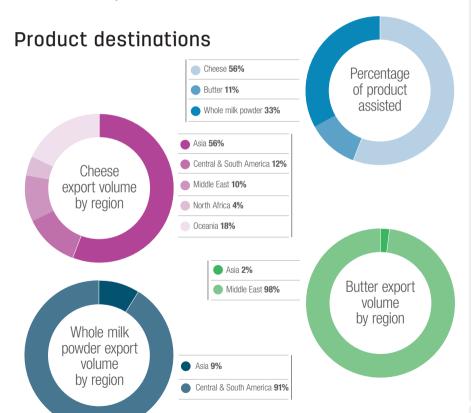
EXPORT ASSISTANCE WATCH

CWT members will be sending the milk-fat equivalent of nearly 700 million pounds of 2016 milk production into key overseas markets. **That's**

31,259



equivalent to the average annual U.S. milk production from 31,259 cows.



Cooperatives Working Together (CWT) provided the content on this page. CWT was designed by America's dairy farmers to benefit all U.S. dairy farmers. It is a voluntary, producer-funded program developed by National Milk Producers Federation (NMPF) to strengthen and stabilize producer prices. Participating producers contribute four cents per hundredweight of milk produced to fund the program. For membership information go to www.cwt.coop

CWT-assisted export sales up 40 percent

By focusing export assistance efforts on helping member cooperatives export dairy products that directly impact producers' milk checks – American-type cheeses, butter containing 82% butterfat and whole milk powder – the CWT program directly impacts all dairy farmers' bottom lines.

Through the first nine months of 2016, CWT members submitted 700 total requests for export assistance. CWT accepted offers resulting in 218 sales contracts for 39.8 million pounds of Cheddar, Gouda and Monterey Jack cheese; 16 contracts for 7.5 million pounds of butter, and 34 contracts to export 23.5 million pounds of whole milk powder. The products will be delivered through December 2016.

CWT-assisted export sales jump 20 million pounds in 3rd quarter

NMPF's Cooperatives Working Together (CWT) export assistance continued its effort in maintaining and enhancing U.S. dairy farmer milk revenues in the third quarter of 2016 by assisting member cooperatives in capturing contracts for the sales of 20.393 million pounds of cheese, butter, and whole milk powder export.