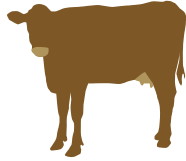


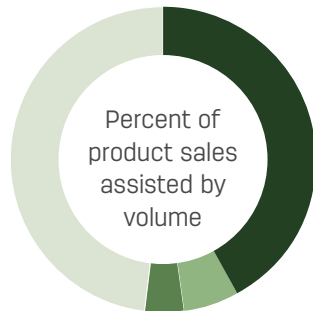
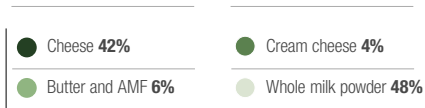
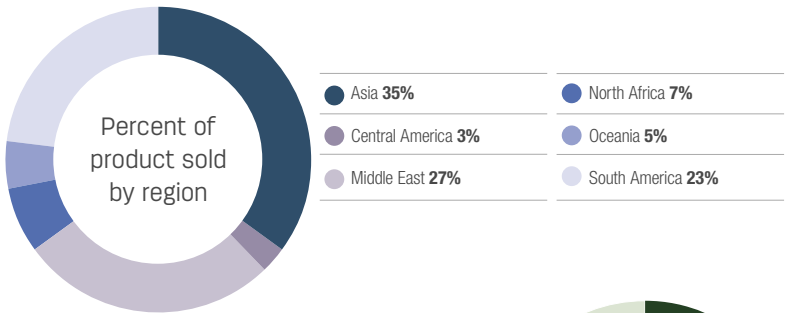
EXPORT ASSISTANCE WATCH

All of the CWT-assisted export sales to date will move the milkfat equivalent of 669.4 million pounds of U.S. milk overseas. That's equal to the average annual production from 28,917 U.S. dairy cows.

28,917



Product destinations



CWT export assistance for new products having an impact

2019 has continued to be a challenging year for U.S. dairy farmers. The Cooperatives Working Together (CWT) export assistance program and CWT member cooperatives have made strides in alleviating those challenges by adding products to those eligible for assistance in this most recent quarter.

New products push YTD CWT-assisted exports over 74 million pounds

The addition of cream cheese, anhydrous milkfat (AMF) and process cheese to the eligible products list in April added nearly four million pounds to the total of CWT-assisted exports this year. Through June 30, CWT received 538 requests for export assistance. CWT provided assistance on 309 of these bids, resulting in contracts to sell 31 million pounds of Cheddar, Gouda, Monterey Jack and Swiss cheese, 4.2 million pounds of butter at the world standard of 82% butterfat, 35.6 million pounds of whole milk powder, 154,325 pounds of AMF and 3.1 million pounds of cream cheese. All of these products will be delivered this calendar year.

The 4.4 million pounds of AMF and butter export contracts secured in the first six months of 2019 totaled 4.4 million pounds. They are going to countries in three regions – Asia (61%), Central and South America (5%), the Middle East (21%), North Africa (2%) and Oceania (11%).

Cream cheese contracts which reached 3.1 million pounds in just three months are going to customers in Asia (76%), the Middle East (18%) and South America (6%).

For whole milk powder, the contracted 35.6 million pounds of product are going to customers in Asia (7%), the Middle East (32%), North Africa (13%) and Central and South America (48%).

Cooperatives Working Together (CWT) provided the content on this page. CWT was designed by America's dairy farmers to benefit all U.S. dairy farmers. It is a voluntary, producer-funded program developed by National Milk Producers Federation (NMPF) to strengthen and stabilize producer prices. Participating producers contribute four cents per hundredweight of milk produced to fund the program. For membership information go to www.cwt.coop