

EXPORT ASSISTANCE WATCH

Export-assisted products in 2020 represent the milkfat equivalent of 642.6 million pounds of milk. That's equal to the average annual milk production of 27,472 U.S. dairy cows.

27,472 

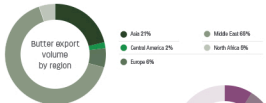
Q2 2020 CWT-assisted sales top 35 million pounds

Export sales are a vital part of the U.S. dairy economy, especially given the challenges of the coronavirus that have harmed domestic food service sales. The export assistance program from Cooperatives Working Together (CWT) is helping member cooperatives capture export sales in world markets, benefiting all dairy farmers and all dairy cooperatives in these difficult times.

CWT export assistance efforts focus on dairy products that positively impact producers' milk checks: American-type cheeses, anhydrous milkfat, butter containing 82% butterfat, cream cheese and whole milk powder. All these products move the components of U.S. dairy farmer milk overseas.

CWT member cooperatives submitted 244 requests for export assistance during April through June 2020. CWT provided assistance on 184 of these requests, resulting in contracts to sell 13.3 million pounds of cheddar, Gouda and Monterey Jack cheese, 5 million pounds of butter, 2 million pounds of anhydrous milkfat (AMF), 1.8 million pounds of cream cheese, and 13.7 million pounds of whole milk powder. ↷

Product destinations



Percentage of pounds of product sales-assisted first half 2020



Year-to-date product totals are 22.1 million pounds of cheese, 6.2 million pounds of butter, 2 million pounds of AMF, 3.8 million pounds of cream cheese and 29.5 million pounds of whole milk powder.

Cooperatives Working Together (CWT) provided the content on this page. CWT was designed by America's dairy farmers to benefit all U.S. dairy farmers. It is a voluntary, producer-funded program developed by National Milk Producers Federation (NMPF) to strengthen and stabilize producer prices. Participating producers contribute four cents per hundredweight of milk produced to fund the program. For membership information go to www.cwt.coop