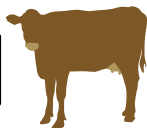


EXPORT ASSISTANCE WATCH

Through August 2020, shipments of CWT-assisted products total 79.7 million pounds. On a milkfat basis, that is the equivalent of 788.6 million pounds of milk, or the average annual milk production from 32,651 cows.

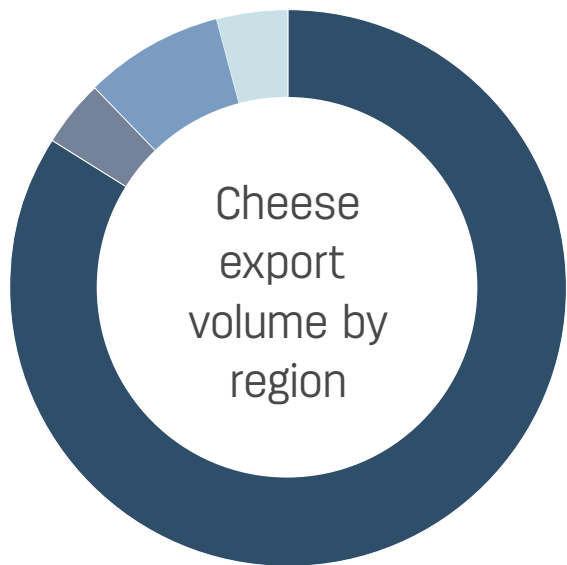
32,651



CWT expands export sales by 29.9 million pounds in Q3

In the third quarter of 2020, CWT's export assistance helped member cooperatives capture 132 export sales contracts for those dairy products that positively impact producers' milk checks. Collectively, those sales include: 5.9 million pounds of American-type cheeses, 1.7 million pounds of butter containing 82% butterfat, 18.4 million pounds of whole milk powder, 1.7 million pounds of anhydrous milkfat and 2.3 million pounds of cream cheese. These sales raised the 2020 CWT-assisted export sales totals to 26 million pounds of Cheddar, Gouda and Monterey Jack cheese; 7.9 million pounds of butter; 34.9 million pounds of whole milk powder; 2 million pounds of anhydrous milkfat, and 5.9 million pounds of cream cheese. Once that fulfillment of these contracted products is complete, it means that the milkfat equivalent of 772.8 million pounds of U.S. dairy farmer milk will be headed overseas. 🐄

Product destinations



● Asia **84%**

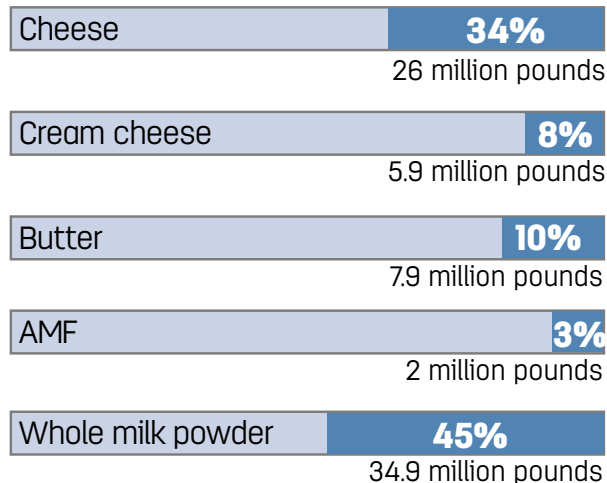
● Middle East **8%**

● Central America **4%**

● Oceania **4%**

Percentage of product sales-assisted through third quarter 2020

Year-to-date product totals are 26 million pounds of cheese, 7.9 million pounds of butter, 2 million pounds of AMF, 5.9 million pounds of cream cheese and 34.9 million pounds of whole milk powder.



Cooperatives Working Together (CWT) provided the content on this page. CWT was designed by America's dairy farmers to benefit all U.S. dairy farmers. It is a voluntary, producer-funded program developed by National Milk Producers Federation (NMPF) to strengthen and stabilize producer prices. Participating producers contribute four cents per hundredweight of milk produced to fund the program. For membership information go to www.cwt.coop